

Message Text

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11

ACTION XMB-07

INFO OCT-01 AF-10 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 DRC-01 DOTE-00 /088 W

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R 181038Z SEP 73

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 7127

LIMITED OFFICIAL USE KHARTOUM 2099

E.O. 11652: N/A

TAGS: BPRO, SU

SUBJ: EXIMBANK BANK GUARANTEE FOR SALE OF 14 SCRAPERS TO ENTITY
OF GOVERNMENT OF SUDAN

REF: STATE 182959

1. EMBASSY HAS NO FIRM INFORMATION REGARDING POSSIBLE GOS
PURCHASE OF 14 ROAD SCRAPERS FROM GENERAL MOTORS OVERSEAS
CORPORATION (GMOC). PURCHASER WOULD ALMOST CERTAINLY BE
ROAD AND BRIDGES COPR., UNIT OF MINISTRY TRANSPORTATION AND
COMMO. INQUIRIES THERE AND WITH MINFIN AND CON WHICH
CONTROLS IMPORT LICENSES INDICATE MOST LIKELY POSSIBILITY
FOR SUCH SALE WOULD BE AS PART OF EQUIPMENT WHICH GOS HAS
AGREED TO BUY FOR USE BY ITALIAN CONTRACTOR WHO IS BUILDING
HAIYA TO KASSALA SECTION OF KHARTOUM-PORT SUDAN ROAD.
SOURCES UNABLE CONFIRM 14 SCRAPERS INVOLVED, HOWEVER, AND
NOTE THAT GOS HAS REQUESTED PACKAGE OFFER ON ALL EQUIPMENT
NEEDED. OFFERS FOR INDIVIDUAL ITEMS ARE NOT BEING ENCOURAGED.
FINALLY WE UNDERSTAND THAT ONE US FIRM--CATEPILLER (WHICH HAS
HAD SOME CONTACT WITH ITALIAN CONTRACTOR MENTIONED ABOVE)--
HAS BEEN ASKED SUBMIT SUCH BID BUT NOT MENTION MADE OF
GMOC. SINCE US CONSULTING FIRM WHICH WORKING WITH
ROAD AND BRIDGES CORP INFORMS US THERE ARE NO OTHER
PLANS ACQUIRE SUCH EQUIPMENT NOR CURRENT NEED DO SO,
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WE CAN ONLY ASSUME ITALIAN PROJECT IS GMOC TARGET BUT

PROSPECTS APPEAR LIMITED.

2. EMBASSY HAS NO OBJECTION TO EXIM PROVIDING GUARANTEE DESCRIBED. TRANSPORTATION IS GOS NUMBER ONE DEVELOPMENT PRIORITY AND KHARTOUM-PORT SUDAN ROAD HEADS LIST WITHIN THAT SECTOR. SALES IN THIS AREA THEREFORE OFFER BOTH GOOD COMMERCIAL OPPORTUNITY AS WELL AS POLITICAL BENEFIT TO BE GAINED BY EXIM (I.E., USG) OFFER OF SUPPORT TO GOS THIS KEY SECTOR. BREWER

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Message Attributes

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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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ISecure: 1
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Original Handling Restrictions: n/a
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